

KEY SELLING TIPS



2016 - 2017
New Car Cost Guide

Buick Enclave 2017



Trim MSRP Upholstery

Convenience Group	\$39,990	Leather Not Available
Leather Group	\$44,585	<i>Leather Standard</i>
Premium Group	\$48,440	<i>Leather Standard</i>

- The Leather Group and Premium come equipped with factory leather
- Convenience group comes standard with factory cloth
- Walk for leather from Convenience to Leather group is MSRP of **\$4,595**
- Can also add heating and cooling system from factory

Buick Encore 2016



Trim	MSRP	Upholstery
Encore Group	\$25,565	Leather Not Available
Convenience Group	\$27,855	Leather Not Available
Sport Touring Group	\$28,850	Leather Not Available
Premium Group	\$29,800	<i>Leather Standard</i>
Leather Group	\$31,285	<i>Leather Standard</i>

- Leather and Premium Group come standard with factory leather
- Walk for leather from Base to Premium Group is **\$4,235**
- Walk from Convenience to Premium group for leather is an MSRP of **\$1,945**

Buick Verano 2016



Trim	MSRP	Upholstery
Verano 1 SV	\$22,385	Leather Not Available
Verano Group	\$23,800	Leather Not Available
Leather Group	\$27,325	<i>Leather Standard</i>

- The Leather Group has factory leather standard as well as front seat heaters
- Walk from Base to Leather Group is an MSRP of **\$4,940**
- Walk from Verano Group to Leather Group is **\$3,525**
- Adding leather and seat heaters will bring them close to the amenities included in Leather Group

Chevrolet Camaro Coupe 2017



Trim	MSRP	Upholstery
1LT	\$27,300	Leather Not Available
2LT	\$31,400	<i>Leather Standard</i>
1SS	\$37,900	Leather Not Available
2SS	\$42,900	<i>Leather Standard</i>

Adrenaline Red
Trim Package



- Only the 2LT and 2SS trim-lines come standard with factory leather
 - The Adrenaline Red or Ceramic White packages on the 2LT are an additional charge of **\$3,300** MSRP and also adds convenience and lighting features.



- The walk for leather from 1LT to 2LT is an MSRP of **\$4,100**
- The walk for leather from 1SS to 2SS is an MSRP of **\$5,000**
- **Save over \$5,000 on an LT package!**
 - Adrenaline Red 2LT = \$34,700 MSRP
 - Add 2-Tone Katzkin to 1LT = \$29,595*
*(\$27,300+2,295 MSRP)

Chevrolet Camaro Convertible 2017



Trim	MSRP	Upholstery
1LT	\$34,300	Leather Not Available
2LT	\$38,400	<i>Leather Standard</i>
1SS	\$44,900	Leather Not Available
2SS	\$49,900	<i>Leather Standard</i>

- Only the 2LT and 2SS trim-lines come standard with factory leather and driver/passenger seat heaters.
- The walk for leather from 1LT to 2LT is an MSRP of **\$4,100**
- The walk for leather from 1SS to 2SS is an MSRP of **\$5,000**

Chevrolet Colorado 2017 Crew Cab



Trim	MSRP	Upholstery
BASE	\$27,045	Leather Not Available
WT	\$31,760	Leather Not Available
LT	\$34,465	Leather Optional
Z71	\$36,570	<i>Cloth/Leatherette Standard</i>

- No leather is available standard on the Colorado
- LT has a leather option with package requirements for **\$1,080**
- Walk for leather from WT to LT with leather is **\$3,785**
- Walk for leather from Base to LT is **\$8,500**

Chevrolet Colorado 2017 Ext. Cab



- LT has a leather option which requires packages totaling **\$2,270**, and also adds heated front seats
- Walk from WT to LT with leather is **\$5,815**

Trim	MSRP	Upholstery
Base	\$20,995	Leather Not Available
WT	\$23,865	Leather Not Available
LT	\$27,410	Leather Not Available
Z71	\$29,945	Leather Not Available

Chevrolet Cruze 2016 Limited



- The 2LT and LTZ come standard with factory leather
- Walk from 1LT to 2LT (Automatic) in order to get leather is **\$3,175**

Trim	MSRP	Upholstery
L	\$16,995	Leather Not Available
LS Manual	\$18,720	Leather Not Available
LS Automatic	\$19,845	Leather Not Available
1LT Manual	\$20,040	Leather Not Available
1LT Automatic	\$21,070	Leather Not Available
ECO Manual	\$21,070	Leather Not Available
Eco Automatic	\$22,345	Leather Not Available
2LT Automatic	\$24,245	<i>Leather Standard</i>
LTZ Automatic	\$25,245	<i>Leather Standard</i>

Chevrolet Cruze 2017 LS/LT



Trim	MSRP	Upholstery
L Manual	\$17,850	Leather Not Available
LS Manual	\$19,400	Leather Not Available
LS Automatic	\$20,400	Leather Not Available
LT Manual	\$21,025	Leather Not Available
LT Automatic	\$22,325	Leather Not Available
Premier Automatic	\$24,350	<i>Leather Standard</i>

- Only the Premier comes with leather from the factory.
- Walk from LT to Premier in order to get leather is **\$2,025**
- Walk from LS to Premier in order to get leather is **\$3,950**

Chevrolet Equinox 2017



Trim	MSRP	Upholstery
L	\$23,995	Leather Not Available
LS	\$26,405	Leather Not Available
LT	\$27,645	<i>Leather Optional</i>
Premier	\$30,935	<i>Leather Standard</i>

- Only the Premier comes standard with factory leather and heated driver and front passenger seats.
- LT has a package option to add heated front seats for **\$2,895**
- Walk from LS to Premier is **\$4,530**
- Walk from LS to LT with leather option is **\$4,135**

Chevrolet Impala 2017



Trim	MSRP	Upholstery
LS	\$28,175	Leather Not Available
LT	\$30,440	<i>Cloth/Leatherette</i>
Premier	\$36,520	<i>Leather Standard</i>

- Only the Premier trim comes standard with perforated factory leather
- The LT has a leather option with the Convenience package for **\$4,230**
- Walk for leather from LS to LT with leather is **\$6,495**
- Walk for leather LT to Premier with leather is **\$6,080**

Chevrolet Malibu 2017



Trim MSRP Upholstery

L	\$22,555	Leather Not Available
LS	\$24,100	Leather Not Available
1LT	\$26,000	Leather Optional
Hybrid	\$28,750	Leather Optional
Premier	\$31,850	<i>Leather Standard</i>

- The Premier comes with leather and ventilated driver / passenger seats
- 1LT has an available leather package for \$2,290
- The walk to leather from LS to 1LT is **\$4,190**
- The walk to leather from 1LT with leather option to Premier is **\$3,505**

Chevrolet Silverado 2016



Trim	MSRP	Upholstery
WT	\$36,540	Leather Not Available
LS	\$38,340	Leather Not Available
LT	\$39,285	Leather Optional
LTZ	\$44,905	<i>Leather Standard</i>
High Country	\$50,735	<i>Leather Standard</i>

- LTZ and High Country trims come standard with leather
- LT has options for added leather and heated seats packages starting at **\$1,740** additional.
- Walk for leather from WT to LT is an MSRP of **\$4,485**
- Walk for leather from LS to LT is an MSRP of **\$2,685**

*Crew Cab, Standard Box info only

Chevrolet Silverado 2017



Trim	MSRP	Upholstery
WT	\$38,525	Leather Not Available
LS	\$40,325	Leather Not Available
LT	\$41,470	Leather Optional
LTZ	\$45,395	<i>Leather Standard</i>
High Country	\$52,695	<i>Leather Standard</i>

- LTZ and High Country trims come standard with leather
- LT has options for adding leather and heated seats packages starting at **\$2,605** additional.
- Walk for leather from WT to LT with leather is an MSRP of **\$5,550**
- Walk for leather from LS to LTZ is an MSRP of **\$5,070**

*Crew Cab, 2W Drive, Standard Box info only

Chevrolet Sonic 2017



Sedan (Automatic)

Trim	MSRP	Upholstery
LS	\$15,070	Leather Not Available
LT		Leather Not Available
Premier		<i>Leatherette</i>

Hatchback (Automatic)

Trim	MSRP	Upholstery
LT	\$18,455	Leather Not Available
Premier	\$22,090	<i>Leatherette</i>

- Only the Premier includes leatherette seating.
- For Sedan walk for leather from LS to Premier is
- For Hatchback walk for leather from LS to Premier is **\$3,635**

Chevrolet Spark 2017



- The 2LT has Leatherette seating standard.
- The walk for leather from LS to 2LT is **\$3,325**.

Trim	MSRP	Upholstery
LS Manual	\$13,875	Leather Not Available
LS Automatic	\$14,975	Leather Not Available
1LT Manual	\$15,700	Leather Not Available
1LT Automatic	\$16,800	Leather Not Available
2LT Manual	\$17,200	<i>Leatherette</i>
2LT Automatic	\$18,300	<i>Leatherette</i>

Chevrolet Suburban 2017



Trim	MSRP	Upholstery
LS		Leather Not Available
LT		<i>Leather Standard</i>
LTZ		<i>Leather Standard</i>

- Only LS trim-line comes standard with factory cloth
- Walk for leather from LS to LT is an MSRP of **\$5,030**
- LT and LTZ both have front seats that are heated

Chevrolet Traverse 2017



- Only the Premier comes with factory leather
- 2LT trim-line has a leather option available for MSRP of **\$2,350**
- Walk for leather from LS to 2LT is **\$7,700**
- Walk for leather from 1LT to 2LT is **\$4,900**

Trim (FWD)	MSRP	Upholstery
LS Base	\$29,595	Leather Not Available
LS	\$32,195	Leather Not Available
1LT	\$34,995	Leather Not Available
2LT	\$37,545	Leather Optional
Premier	\$42,940	<i>Leather Standard</i>

Chevrolet Tahoe 2017



Trim	MSRP	Upholstery
LS	\$48,410	Leather Not Available
LT	\$53,540	<i>Leather Standard</i>
LTZ	\$63,225	<i>Leather Standard</i>

- LT and LTZ trim-lines come standard with factory leather
- LT has heated seats
- LTZ has heated and cooled seats
- The walk for leather from LS to LT is **\$5,130**

Chevrolet Volt 2017



Trim	MSRP	Upholstery
------	------	------------

LT	\$34,095	Leather Optional
----	----------	------------------

Premier	\$38,445	<i>Leather Standard</i>
---------	----------	-------------------------

- The walk for leather from LS to LT is **\$4,350**
- LT has a comfort package option for **\$1,360** that includes leather-appointed and heated seats

Chrysler 200 2016



Trim	MSRP	Upholstery
LX	\$21,995	Leather Not Available
Limited	\$24,490	Leather Not Available
S	\$25,690	Leather Optional
C	\$27,570	<i>Leather Standard</i>

- Leather is available standard on the C
- Leather is available as an option for **\$995** on the S, it also includes heated and ventilated seats
- Walk for leather from LX to S is an MSRP of **\$4,690**
- Walk for leather from Limited to S is an MSRP of **\$2,235**

Chrysler Pacifica 2017



Trim	MSRP	Upholstery
LX	\$28,595	No Leather Option
Touring	\$30,495	No Leather Option
Touring L	\$34,495	<i>Leather Standard</i>
Touring L Plus	\$37,895	<i>Leather Standard</i>
Limited	\$42,495	<i>Leather Standard</i>

- There is no leather option for the LX or the Touring.
- The walk to get leather from LX to Touring L is **\$5,900**
- The walk to get leather from Touring to Touring L is **\$4,000**

Dodge Challenger 2017



Trim	MSRP	Upholstery
SXT	\$27,190	Leather Not Available
SXT Plus	\$29,995	<i>Leather Standard</i>
R/T	\$32,890	Leather Not Available
R/T Plus	\$35,890	<i>Leather Standard</i>
R/T Shaker	\$36,890	<i>Leather Optional</i>
R/T Scat Pack	\$38,995	<i>Leather Optional</i>
R/T Plus Shaker	\$39,890	<i>Leather Optional</i>
SRT 392	\$50,195	<i>Leather Standard</i>
SRT Hellcat	\$64,195	<i>Leather Standard</i>

- The SXT and R/T trim-lines do not come standard with factory leather
- R/T Scat Pack has a leather option for **\$1,695**
- Walk from R/T to R/T Plus with leather is **\$3,000**
- R/T Plus, SRT 392 and SRT Hellcat have standard heated front seats

Dodge Charger 2017



Trim (RWD)	MSRP	Upholstery
SE	\$27,995	Leather Not Available
SXT	\$29,995	Leather Optional
R/T	\$34,790	Leather Optional
Daytona	\$39,890	<i>Leather Standard</i>
R/T Scat Pack	\$39,995	Leather Optional
Daytona 392	\$44,995	<i>Leather Standard</i>
SRT 392	\$51,145	<i>Leather Standard</i>
SRT Hellcat	\$67,645	<i>Leather Standard</i>

- SXT has a leather option w/package starting at **\$2,495**
- R/T Scat Pack has a leather option w/package for **\$1,595**
- Walk for leather from SE to SXT with leather is **\$4,495**

Dodge Dart 2016



- The GT and Limited trim-lines come standard with leather from factory
- Walk for leather from SE to GT is **\$5,100**
- Walk for leather from SXT to GT is **\$2,700**

Trim	MSRP	Upholstery
SE	\$16,995	Leather Not Available
SXT	\$19,395	Leather Not Available
Aero	\$21,095	Leather Not Available
GT	\$22,095	<i>Leather Standard</i>
Limited	\$24,395	<i>Leather Standard</i>

Dodge Durango 2017



Trim (RWD)	MSRP	Upholstery
SXT	\$29,995	Leather Not Available
SXT Plus	\$32,195	Leather Not Available
GT	\$37,495	<i>Leather Standard</i>
Citadel	\$41,395	<i>Leather Standard</i>
R/T	\$42,095	<i>Leather Standard</i>
Citadel Anodized Platinum	\$42,490	<i>Leather Standard</i>

- Only SXT and SXT Plus come standard with factory cloth
- Walk for leather from SXT Plus to GT is **\$5,300**
- Walk for leather from SXT Plus to Citadel is **\$9,200**

Dodge Grand Caravan 2016



Trim	MSRP	Upholstery
American Value Package	\$22,095	Leather Not Available
SE	\$24,595	Leather Not Available
SE Plus	\$25,695	Leather Not Available
SXT	\$27,795	Leather Not Available
SXT Plus	\$28,895	<i>Leather Standard</i>
R/T	\$30,995	<i>Leather Standard</i>

- Only the R/T and SXT Plus have a leather interior available standard from factory
- Walk for leather from SE to SXT Plus is an MSRP of **\$4,400**
- Walk from SE Plus to SXT Plus is **\$3,200**

Dodge Journey 2017



Trim	MSRP	Upholstery
SE	\$21,145	Leather Not Available
SXT	\$25,045	Leather Not Available
Crossroad	\$26,445	Leather Not Available
Crossroad Plus	\$27,645	<i>Leather Standard*</i>
GT	\$31,945	<i>Leather Standard</i>

**Leather seats with sport mesh inserts*

- The Journey is a great target for leather!
- Only the Crossroad Plus and R/T have factory leather as a standard feature. Adding leather to the Crossroad Plus is an extra **\$995**.
- Walk for leather from SE to Crossroad Plus is an MSRP of **\$7,495**
- Walk from SXT to GT is **\$6,900**

Fiat 500L 2016



Trim	MSRP	Upholstery
Pop	\$19,495	Leather Not Available
Easy	\$20,795	Leather Not Available
Trekking	\$21,880	Leather Not Available
Urbana	\$23,480	
Lounge	\$24,195	<i>Leather Standard</i>

- Only the Lounge trim-line comes standard with factory leather, it also includes heated front seats
- Walk for leather from Pop to Lounge is **\$5,095**
- Walk for leather from Easy to Lounge is **\$4,000**
- Walk for leather from Trekking to Lounge is **\$3,000**
- Factory seat heater option is **\$350**

Fiat 500X 2017



Trim	MSRP	Upholstery
Pop	\$19,995	Leather Not Available
Trekking	\$23,335	Leather Not Available
Lounge	\$25,135	<i>Leather Optional</i>

- Only the Lounge trim-line comes with a leather option for \$900.
- Walk for leather from Pop to Lounge is **\$6,040**
- Walk for leather from Trekking to Lounge is **\$2,700**

Ford C-MAX 2016



Trim	MSRP	Upholstery
SE	\$24,170	Leather Not Available
SEL	\$27,170	<i>Leather Standard</i>
Energi	\$31,770	<i>Leather Standard</i>

- Only SE trim-line has no leather available
- Walk from SE to SEL to have leather costs an MSRP of **\$3,000**
- Winter Package has an MSRP of **\$295** and adds seat heaters

Ford Expedition 2017



- XLT has a leather option for **\$3,145**
- Walk from XLT to Limited to have leather is **\$9,145**
-
- Add leather and seat heaters to XLT to make it as comfortable as the higher trim levels!

Trim	MSRP	Upholstery
XLT	\$46,225	Leather Optional
Limited	\$55,370	<i>Leather Standard</i>
King Ranch	\$59,940	<i>Leather Standard</i>
Platinum	\$63,307	<i>Leather Standard</i>

Ford Expedition EL 2017



- XLT has a leather option for **\$3,145**
- Walk from XLT to Limited to have leather is **\$9,085**
-
- Add leather and seat heaters to XLT to make it as comfortable as the higher trim levels!

Trim	MSRP	Upholstery
XLT	\$48,936	Leather Optional
Limited	\$58,021	<i>Leather Standard</i>
King Ranch	\$62,590	<i>Leather Standard</i>
Platinum	\$65,957	<i>Leather Standard</i>

Ford Edge 2017



Trim	MSRP	Upholstery
SE	\$28,950	Leather Not Available
SEL	\$31,790	Leather Optional
Titanium	\$35,600	<i>Leather Standard</i>
Sport	\$40,400	<i>Leather Standard</i>

- The Titanium and Sport trims come standard with factory leather
- SEL has a leather package option with an MSRP of **\$2,310**
- Walk for leather from SE to SEL with leather is **\$5,150**
- Titanium and Sport have an option to add Heated and Cooled seats starting at **\$3,350**

Ford Explorer 2017



Trim	MSRP	Upholstery
Base	\$31,160	Leather Not Available
XLT	\$33,625	Leather Optional
Limited	\$41,525	<i>Leather Standard</i>
Sport	\$45,205	<i>Leather Standard</i>
Platinum	\$53,525	<i>Leather Standard</i>

- Limited, Sport and Platinum trims come standard with factory leather
 - Sport trim-line has an option for Heated and Cooled seats for **\$2,965**.
- The XLT has a leather option with an MSRP of **\$3,880** (also includes rear view camera and heated power seats)
- Walk for leather from Base to XLT with leather is an MSRP of **\$6,345**.
- Walk for leather from XLT to Limited is an MSRP of **\$7,900**

Ford Escape 2017



Trim	MSRP	Upholstery
S	\$23,600	Leather Not Available
SE	\$25,100	Leather Optional
Titanium	\$29,100	<i>Leather Standard</i>

- Only the Titanium has leather standard from factory
- SE has a leather + heated seats option package for **\$2,990**
- Walk from S to SE with leather is **\$4,490**
- Walk from SE to Titanium is **\$4,000**

Ford F-150 2017 Super Crew



- Lariat and higher trim-lines come standard with factory leather
- King Ranch and Platinum have Heated and Cooled seats
- Walk for leather from XLT to Lariat is an MSRP of **\$5,285**

Trim	MSRP *	Upholstery
XL	\$33,055	Leather Not Available
XLT	\$37,140	Leather Not Available
Lariat	\$42,425	<i>Leather Standard</i>
King Ranch	\$50,280	<i>Leather Standard</i>
Raptor	\$51,310	<i>Specialty Interior</i>
Platinum	\$52,701	<i>Leather Standard</i>
Limited	\$59,600	<i>Leather Standard</i>

Ford F-150 2017 Super Cab



Trim	MSRP	Upholstery
XL	\$30,600	Leather Not Available
XLT	\$34,790	Leather Not Available
Lariat	\$40,065	<i>Leather Standard</i>
Raptor	\$48,325	<i>Specialty Interior</i>

- Only the Lariat comes standard with factory leather
- Walk for leather from XLT to Lariat is **\$5,275**

Ford F-150 2017 Regular Cab



- There is no leather option for the Regular Cab F-150

Trim	MSRP	Upholstery
XL	\$26,540	Leather Not Available
XLT	\$31,905	Leather Not Available

Ford 2017 F-250 SuperDuty



- Lariat and higher trim-lines come standard with factory leather
- Walk for leather from XLT to Lariat is an MSRP of **\$6,200**
- Walk for leather from XLT to King Ranch is an MSRP of **\$13,025**

Trim (Crew)	MSRP *	Upholstery
XL	\$36,130	Leather Not Available
XLT	\$41,235	Leather Not Available
Lariat	\$47,435	<i>Leather Standard</i>
King Ranch	\$54,260	<i>Leather Standard</i>
Platinum	\$62,110	<i>Leather Standard</i>

Ford Flex 2016



- Only the Limited comes standard with Factory leather
- The SEL has a leather option available for \$2,400
- Walk for leather from SE to SEL with leather is **\$5,100**
- Walk for leather from SE to Limited is **\$8,200**

Trim	MSRP	Upholstery
SE	\$29,600	Leather Not Available
SEL	\$32,300	Leather Optional
Limited	\$37,800	<i>Leather Standard</i>

Ford Focus 2016



	Sedan	
Trim	MSRP	Upholstery
S	\$17,225	Leather Not Available
SE	\$18,515	Leather Optional
Titanium	\$23,225	<i>Leather Standard</i>
	Hatchback	
Trim	MSRP	Upholstery
SE	\$18,960	Leather Optional
Titanium	\$23,670	<i>Leather Standard</i>
ST	\$24,370	Leather Optional

- Leather is standard on the Titanium trim-lines for both the Sedan and Hatchback
- Both SE trim-lines have a leather option for **\$1,995**
- S has no leather available and the walk for leather from S to SE with leather (Sedan only) is **\$3,285**

Ford Fusion 2017



Trim	MSRP	Upholstery
S	\$22,120	Leather Not Available
SE	\$23,120	Leather Not Available
SE Hybrid	\$25,990	Leather Not Available
Titanium	\$30,120	<i>Leather Standard</i>
Sport	\$33,475	<i>Leather/Suede Standard</i>
Platinum	\$36,620	<i>Leather Standard</i>

- Titanium/Sport/Platinum come with leather seating surfaces and seat heaters.
 - Platinum also includes seat coolers.
- Walk for leather from SE to Titanium is **\$7,000**.
 - Add seat heaters and save thousands!

Ford Mustang 2017



Fastback Coupe

Trim	MSRP	Upholstery
V6	\$24,645	Leather Not Available
Ecoboost	\$25,645	Leather Not Available
Ecoboost Premium	\$31,440	<i>Leather Standard</i>
GT	\$32,645	Leather Not Available
GT Premium	\$36,645	<i>Leather Standard</i>

Convertible

Trim	MSRP	Upholstery
V6	\$30,145	Leather Not Available
Ecoboost Premium	\$35,145	<i>Leather Standard</i>
GT Premium	\$42,145	<i>Leather Standard</i>

- Trim-lines ending in Premium have factory leather and heated/cooled seats standard
- Walk for leather from V6 to Ecoboost Premium (Fastback Coupe) is an MSRP of **\$6,795**
- Walk for leather from GT to GT Premium (Fastback Coupe) is an MSRP of **\$4,000**
- Walk for leather from V6 to Ecoboost Premium (Convertible) is an MSRP of **\$5,000**

Ford Taurus 2016



Trim	MSRP	Upholstery
SE	\$27,110	Leather Not Available
SEL	\$29,540	Leather Optional
Limited	\$34,460	<i>Leather Standard</i>
SHO	\$40,275	<i>Leather Standard</i>

- Limited and SHO come standard with factory leather
- SEL has a leather option for **\$1,495**
- Walk from SE to SEL in order to get leather is **\$3,925**

Ford Transit Wagon



- XLT has a leather option for **\$1,550**
- Walk from XLT to Titanium is **\$9,635**
- Walk from XL to Titanium is **\$9,160**

Trim	MSRP	Upholstery
XLT	\$24,825	Leather Optional
XL	\$25,300	Leather Not Available
Titanium	\$34,460	<i>Leather Standard</i>

Ford Transit



- XLT has a leather option for **\$1,550**
- Walk from XLT to Titanium is **\$9,635**
- Walk from XL to Titanium is **\$9,160**

Trim	MSRP	Upholstery
XLT	\$24,825	Leather Optional
XL	\$25,300	Leather Not Available
Titanium	\$34,460	<i>Leather Standard</i>

GMC Acadia 2017



Trim (FWD)	MSRP	Upholstery
SL	\$29,995	Leather Not Available
SLE-1	\$33,375	Leather Not Available
SLE-2	\$35,995	Leather Not Available
SLT-1	\$39,275	<i>Leather Standard</i>
SLT-2	\$42,675	<i>Leather Standard</i>
DENALI	\$45,845	<i>Leather Standard</i>

- SLTs are Factory Leather Standard
- The walk from SLE-2 to SLT-1 that has leather is **\$3,280**
- The walk from SLE-1 to SLT-1 with leather is **\$5,900**

GMC Canyon 2017 Crew Cab



- SLT and Denali trims have standard factory leather
- Walk for leather from Canyon to SLT is **\$7,745**
- Walk for leather from SLE to SLT is **\$4,365**

Trim	MSRP	Upholstery
Canyon SL	\$28,345	Leather Not Available
Canyon	\$27,450	Leather Not Available
SLE	\$30,830	Leather Not Available
SLT	\$35,195	<i>Leather Standard</i>
DENALI	\$39,995	<i>Leather Standard</i>

GMC Sierra 2017



- SLT and Denali comes standard with factory leather
- SLE has a heated seat option for \$1,275
- The walk for leather from Base to SLT in order to have leather is **\$7,770**
- The walk for leather from SLE to SLT is **\$4,465**

Trim *Crew Cab	MSRP	Upholstery
Base	\$37,815	Leather Not Available
SLE	\$41,120	Leather Not Available
SLT	\$45,585	<i>Leather Standard</i>
Denali	\$53,200	<i>Leather Standard</i>

GMC Terrain 2017



Trim	MSRP	Upholstery
SL	\$24,900	Leather Not Available
SLE-1	\$27,925	Leather Not Available
SLE-2	\$29,425	Leather Not Available
SLT	\$31,745	<i>Leather Standard</i>
Denali	\$35,100	<i>Leather Standard</i>

- Only the SLT and Denali trims comes standard with factory leather and heated front seats.
- Walk from SL to SLT to have leather costs **\$6,845**
- Walk from SLE-1 to SLT to have leather costs **\$3,820**
- Walk from SLE-2 to SLT to have leather costs **\$2,320**

GMC Yukon 2017



- SLT comes standard with factory leather and heated seats
- Walk for leather from SLE to SLT is an MSRP of **\$8,685**

Trim	MSRP*	Upholstery
SLE	\$49,360	Leather Not Available
SLT	\$58,045	<i>Leather Standard</i>

*MSRP for 2-Wheel Drive

Honda Accord Coupe 2017



- Only the EX-L and Touring trim-lines come standard with factory leather and heated front seats.
- The walk for leather from EX to EX-L is **\$2,845**
- Walk for leather from LX-S to EX-L is **\$4,970**

*Data for Base Model, No Honda Sensing™

Trim	MSRP	Upholstery
LX-S	\$24,025	Leather Not Available
EX	\$26,150	Leather Not Available
EX-L	\$28,995	<i>Leather Standard</i>
EX-LV6	\$31,175	<i>Leather Standard</i>
Touring	\$34,375	<i>Leather Standard</i>

Honda Accord Sedan 2017



Trim	MSRP	Upholstery
LX	\$22,355	Leather Not Available
Sport	\$24,415	Leather Not Available
Sport SE	\$25,415	<i>Leather Standard</i>
EX	\$25,730	Leather Not Available
EX-L	\$28,820	<i>Leather Standard</i>
EX-LV6	\$30,895	<i>Leather Standard</i>
Touring	\$34,830	<i>Leather Standard</i>

- The Sport SE, EX-L and Touring trim-lines come standard with factory leather.
- The walk for leather from LX to Sport SE is **\$3,060**
- The walk for leather from Sport to EX-L is **\$4,405**
- Walk for leather from EX to EX-L is **\$3,090**

*Data for Base Model, No Honda Sensing™

Honda Civic Sedan 2017



- EX-L and Touring are standard with factory leather and heated seats
- Walk from LX to EX-L in order to have leather is **\$5,060**
- Walk from EX to EX-L is **\$2,660**

*Data for Base Model, No Honda Sensing™

Trim	MSRP*	Upholstery
LX	\$18,740	Leather Not Available
EX	\$21,140	Leather Not Available
EX-T	\$21,500	Leather Not Available
EX-L	\$23,800	<i>Leather Standard</i>
Touring	\$26,600	<i>Leather Standard</i>

Honda Civic Coupe 2017



Trim	MSRP	Upholstery
LX	\$19,150	Leather Not Available
LX-P	\$20,950	Leather Not Available
EX-T	\$21,600	Leather Not Available
EX-L	\$23,525	<i>Leather Standard</i>
Touring	\$26,225	<i>Leather Standard</i>

- EX-L and Touring are standard with factory leather and heated seats
- EX-T has heated seats but no leather option
- Walk from LX-P to EX-L is **\$2,575**

Honda Civic Hatchback 2017



Trim	MSRP*	Upholstery
LX	\$19,700	Leather Not Available
Sport	\$21,300	Leather Not Available
EX	\$22,800	Leather Not Available
EX-L Navi	\$25,300	<i>Leather Standard</i>

- EX-L Navi is standard with factory leather
- The walk for leather from LX to EX-Navi is **\$5,600**
- The walk for leather from EX to EX-Navi is **\$4,000**

Honda CR-V 2017



- Only the EX-L and Touring trim-lines come standard with factory leather
- Walk for leather from LX to EX-L is an MSRP of **\$4,700**
- Walk for leather from EX to EX-L is an MSRP of **\$2,450**

Trim	MSRP (2WD)	Upholstery
LX	\$23,845	Leather Not Available
SE	\$24,645	Leather Not Available
EX	\$26,095	Leather Not Available
EX-L	\$28,545	<i>Leather Standard</i>
Touring	\$32,195	<i>Leather Standard</i>

Honda Fit 2017



- Leather is available standard on the EX-L trim-line
- Walk for leather from LX to EX-L is an MSRP of **\$4,275**
- Walk for leather from EX to EX-L is an MSRP of **\$2,365**

Trim	MSRP	Upholstery
LX	\$15,990	Leather Not Available
EX	\$17,900	Leather Not Available
EX-L	\$20,265	<i>Leather Standard</i>

Honda HR-V 2017



Trim	MSRP	Upholstery
LX	\$19,365	Leather Not Available
EX	\$21,415	Leather Not Available
EX-L Navi	\$24,840	<i>Leather Standard</i>

- Only the EX-L trim-line comes standard with factory leather
- Walk for leather from LX to EX-L is **\$5,475**
- Walk for leather from EX to EX-L is **\$3,425**

Honda Odyssey 2016



Trim	MSRP	Upholstery
LX	\$29,275	Leather Not Available
EX	\$32,425	Leather Not Available
SE	\$33,375	Leather Not Available
EX-L	\$37,525	<i>Leather Standard</i>
Touring	\$42,180	<i>Leather Standard</i>
Touring Elite®	\$44,750	<i>Leather Standard</i>

- Trim-lines EX-L and higher come standard with factory leather
- Walk for leather from EX to EX-L is an MSRP of **\$5,100**
- Walk for leather from SE to EX-L is **\$4,150**

Honda Pilot 2017



Trim	MSRP	Upholstery
LX	\$29,995	Leather Not Available
EX	\$32,430	Leather Not Available
EX-L	\$35,905	<i>Leather Standard</i>
Touring	\$41,020	<i>Leather Standard</i>
Elite	\$46,420	<i>Leather Standard</i>

- Factory leather is available on EX-L and trim-lines above it
- Walk from LX to EX-L in order to have leather is **\$5,910**
- Walk from EX to EX-L is **\$3,475** in order to have a leather trimmed interior
- Elite trim-line has heated and ventilated seats making the lower trim-line great for Degreez

Honda Ridgeline 2017



- Factory leather and heated seats are standard on RTL and higher trimlines
- Walk from RT to RTL **\$3,780**
- Walk from Sport to RTL-T is **\$2,890**

Trim	MSRP	Upholstery
RT	\$29,995	Leather Not Available
RTS	\$32,430	Leather Not Available
Sport	\$33,015	Leather Not Available
RTL	\$33,780	<i>Leather Standard</i>
RTL-T	\$35,905	<i>Leather Standard</i>
RTL-E	\$41,370	<i>Leather Standard</i>
Black Edition	\$42,870	<i>Leather Standard</i>

Hyundai Elantra 2017



- The Limited comes standard with leather
- The TECH + SE package (required together) adds **heated front seats** and many other options, but not leather seating, to the SE for **\$2,100**.
- The walk from SE to Limited to get leather is **\$4,200**.

Trim	MSRP	Upholstery
SE (Automatic)	\$18,985	Leather Not Available
Limited	\$23,185	<i>Leather Standard</i>

Hyundai Santa Fe 2017



Trim	MSRP	Upholstery
SE	\$30,800	Leather Optional
Sport	\$25,350	No Leather Option
Sport2.0T	\$31,700	<i>Leather Standard</i>
Sport 2.0T Ultimate	\$36,500	<i>Leather Standard</i>
Limited	\$34,950	<i>Leather Standard</i>
Ultimate	\$38,700	<i>Leather Standard</i>
Limited Ultimate	\$39,400	<i>Leather Standard</i>

- The Sport 2.0T, Limited and Ultimate trim-lines come standard with factory leather
- Leather option for SE has an MSRP of **\$3,650** (Premium Package) and also adds heated seats
- Walk for leather from Sport to Sport 2.0 is **\$6,350**
- Walk for leather from SE to Limited is **\$4,150**

Hyundai Sonata 2017



Trim	MSRP	Upholstery
SE	\$21,950	Leather Not Available
Eco	\$23,125	Leather Not Available
Sport	\$23,400	Leather Optional
Sport 2.0T	\$26,600	Sport Seats (Leather/Cloth)
Limited	\$27,150	<i>Leather Standard</i>
Limited 2.0T	\$34,075	<i>Leather Standard</i>

- The Limited trim-lines come standard with factory leather
- Sport trim-line has leather bolster for an added option of **\$950** with Value Package
- Walk for leather from SE to Limited is an MSRP of **\$5,200**
- Walk for Leather From Sport to Limited is an MSRP of **\$3,750**

Hyundai Tucson 2017



Trim	MSRP	Upholstery
SE	\$22,700	Leather Not Available
ECO	\$24,150	Leather Not Available
Sport	\$25,900	Leather Not Available
Limited	\$29,775	<i>Leather Standard</i>

- Only the Limited trim-line has factory leather standard
- Walk from SE to Limited is **\$7,005**
- Walk from Eco to Limited is **\$5,625**
- Walk from Sport to Limited is **\$3,875**
- Heated front seats standard in Sport and Limited only

Hyundai Veloster 2016



Trim	MSRP	Upholstery
Base	\$18,000	Leather Not Available
Turbo R-Spec	\$22,300	<i>Leather Standard</i>
Rally	\$23,950	<i>Leather Standard</i>
Turbo	\$22,600	<i>Leather Standard</i>

- Only the Turbo trim-line comes standard with factory leather
- Walk for leather from Base to Turbo is **\$4,500**
- Base has a Style Package for **\$2,000** which adds a sunroof and leatherette bolsters

Jeep Cherokee 2017



Trim (FWD)	MSRP	Upholstery
Sport	\$23,595	Leather Not Available
Sport Altitude	\$24,590	Leather Not Available
Latitude	\$25,545	Leather Not Available
75 th Anniversary Edition	\$28,325	<i>Specialty Interior</i>
Limited	\$29,495	<i>Leather Standard</i>
High Altitude	\$30,490	<i>Leather Standard</i>
Trailhawk	\$31,195	<i>Leather Standard</i>
Overland	\$34,895	<i>Leather Standard</i>
Trailhawk Plus	\$35,195	<i>Leather Standard</i>

- Leather is available standard in the Trailhawk and higher trim levels
- Walk for leather from Sport to Limited is **\$5,900**
- Walk for leather from Latitude to Limited is **\$3,950**
- Limited also has heated seats.

Jeep Compass 2017



- High Altitude comes standard with factory leather and heated seats
- Walk for leather from Sport to High Altitude is **\$5,605**

Trim (2WD)	MSRP	Upholstery
Sport	\$19,795	Leather Not Available
Sport SE	\$22,040	Leather Not Available
Latitude	\$24,195	Leather Not Available
High Altitude	\$25,400	<i>Leather Standard</i>
75 th Anniversary Edition	\$25,520	<i>Specialty Interior</i>

Jeep Patriot 2017



- The Limited and High Altitude trim-lines come standard with factory leather
- Walk for leather from Sport to High Altitude is **\$7,080**
- Add Katzkin leather to a Latitude and still save \$1,100

Trim (FWD)	MSRP	Upholstery
Sport	\$17,895	Leather Not Available
Sport SE	\$20,040	Leather Not Available
Latitude	\$22,395	Leather Not Available
75 th Anniversary Edition	\$24,695	<i>Specialty Interior</i>
High Altitude	\$24,975	<i>Leather Standard</i>

Jeep Grand Cherokee 2017



Trim (4x2)	MSRP	Upholstery
Laredo	\$30,295	Leather Not Available
Laredo E	\$32,595	Leather Not Available
75 th Anniversary	\$35,275	<i>Specialty Interior</i>
Limited	\$37,895	<i>Leather Standard</i>
Trailhawk	\$42,995	<i>Leather Standard</i>
Limited 75 th Anniversary	\$43,505	<i>Leather Standard</i>
Overland	\$44,695	<i>Leather Standard</i>
Summit	\$50,395	<i>Leather Standard</i>
SRT	\$66,795	<i>Leather Standard</i>

- Limited and higher trim levels come factory leather standard
- Walk for leather from Laredo to Limited is **\$7,600**
- Walk for leather from Laredo E to Limited is **\$5,300**
- Katzkin has an interior to match the 75th Anniversary edition.

Black wrap
Ivory faces
perf insert
Ivory piping
Tangerine contrast
all stitch



Jeep Renegade 2016



- Limited and Trailhawk trim-lines come standard with factory leather
- Walk for leather from Sport to Limited is **\$6,800**
- Walk for leather from Latitude to Limited is **\$3,500**

Trim	MSRP	Upholstery
Sport	\$17,995	Leather Not Available
Latitude	\$21,295	Leather Not Available
Limited	\$24,795	<i>Leather Standard</i>
Trailhawk	\$25,995	<i>Leather Standard</i>

Jeep Wrangler 2017



4-Door
Base Price

Trim	MSRP	Upholstery
Sport	\$27,895	Leather Not Available
Sport S	\$31,095	Leather Not Available
Willy Wheeler	\$32,195	Leather Not Available
Sahara	\$34,245	Leather Optional
Willy Wheeler W	\$34,295	Leather Not Available
Rubicon	\$37,445	Leather Optional
75 th Anniversary	\$38,925	<i>Specialty Interior</i>
Rubicon Hard Rock	\$42,245	<i>Leather Standard</i>

- Jeep Wrangler is the #1 customized vehicle!
- Walk for leather from Sport to Sahara with leather (+\$1350) is **\$7,700**
- Walk for leather from Sport to Rubicon with leather (+\$1350) is **\$10,900**

Kia Forte 2017



- Leather and heated and cooled seats is standard in the EX trim.
- Walk for leather from LX to EX is **\$7,100**

Trim	MSRP	Upholstery
LX	\$16,940	Leather Not Available
S	\$19,200	Leather Not Available
EX	\$21,200	<i>Leather Standard</i>

Kia Optima 2017



Trim	MSRP	Upholstery
LX	\$21,480	Leather Not Available
LX 1.6T	\$23,990	Leather Not Available
EX	\$24,890	<i>Leather Standard</i>
SX	\$29,690	<i>Leather Standard</i>
SX Limited	\$35,790	<i>Leather Standard</i>

- LX does not have a leather option
- EX has perforated leather standard
- SX has sport leather seating standard
- Limited trim-line has Nappa leather
- The walk from LX to EX in order to have leather is **\$3,410**

Kia Soul 2016



Trim	MSRP	Upholstery
Base	\$15,960	Leather Not Available
+	\$19,400	Leather Optional
!	\$21,300	<i>Leather Standard</i>

- The Soul is a great vehicle for customization
- Only the ! trim includes factory leather.
- The + has a leather/audio package for **\$4,600**
- The walk for leather from the Base model is **\$5,340**

Kia Sportage 2017



Trim	MSRP	Upholstery
LX	\$22,990	Leather Not Available
EX	\$25,500	<i>Leather Standard</i>
SX-Turbo	\$32,500	<i>Leather Standard</i>

- There is no leather option for the LX.
- The walk for leather from LX to EX is **\$2,510**
- EX has standard seat heaters
- SX Turbo has standard seat heaters and coolers

Kia Sedona 2017



Trim	MSRP	Upholstery
L	\$26,800	Leather Not Available
LX	\$28,850	Leather Not Available
EX	\$33,600	<i>Leather Standard</i>
SX	\$36,900	<i>Leather Standard</i>
SXL	\$41,900	<i>Leather Standard</i>

- L and LX are the only trim-lines that do not have leather available
- Walk for leather from L to EX is **\$6,800**
- Walk for leather from LX to EX is **\$4,750**

Kia Sorento 2017



Trim	MSRP	Upholstery
L	\$25,400	Leather Not Available
LX	\$26,700	Leather Not Available
LX V6	\$28,990	Leather Not Available
EX	\$31,500	<i>Leather Standard</i>
EX V6	\$33,100	<i>Leather Standard</i>
SX V6	\$38,600	<i>Leather Standard</i>
SX Limited V6	\$43,900	<i>Leather Standard</i>

- Only EX and SX trims come standard with leather and seat heaters
- The SX Limited also includes ventilated seats.
- The walk for leather from LX to EX is an MSRP of **\$4,800.**
- Walk for leather from LX V6 to SX Limited is an MSRP of **\$14,910!**
 - Add leather, heaters and coolers to the LX and save thousands!

Mazda 3 2017

4-Door



Trim	MSRP	Upholstery
Sport	\$17,845	Leather Not Available
Touring	\$21,495	Leather Not Available
Grand Touring	\$23,145	<i>Leather Standard</i>

5-Door



Trim	MSRP	Upholstery
Sport	\$20,145	Leather Not Available
Touring	\$22,245	Leather Not Available
Touring 2.5	\$23,445	<i>Leatherette Standard</i>
Grand Touring	\$23,445	<i>Leather Standard</i>

- Only the Grand Touring trim-line comes standard with factory leather
- 4-Door: The walk for leather for Sport to Grand Touring is **\$5,300**
- 5-Door: The walk for leather for Sport to Grand Touring is **\$3,300**

Mazda Miata MX-5 2016



Trim	MSRP	Upholstery
Sport	\$24,915	Leather Not Available
Club	\$28,600	Leather Not Available
Grand Touring	\$30,065	<i>Leather Standard</i>

- Only the Grand Touring trim-line comes standard with factory leather
- The walk for Leather from Sport to Grand Touring is **\$5,150**

Mazda 6 2017



Trim	MSRP	Upholstery
Sport	\$22,995	Leather Not Available
Touring	\$25,245	<i>Leatherette</i>
Grand Touring	\$30,695	<i>Leather Standard</i>

- Only Grand Touring has leather available standard from factory
- Touring interior is leatherette
- Walk for leather from Sport to Grand Touring is an MSRP of **\$7,700**
- Walk for leather from Touring to Grand Touring is an MSRP of **\$5,450**

Mazda CX-3 2017



Trim	MSRP	Upholstery
Sport	\$19,960	Leather Not Available
Touring	\$21,960	<i>Leatherette Trimmed</i>
Grand Touring	\$24,990	<i>Leather Trimmed</i>

- Grand Touring edition is the only one standard with factory leather
- Walk for leather from Sport to Grand Touring is **\$5,030**
- Walk for leather from Touring (*Leatherette only*) to Grand Touring is **\$3,030**

Mazda CX-5 2017



Trim	MSRP	Upholstery
Sport	\$23,595	Leather Not Available
Touring	\$25,215	Leather Not Available
Grand Touring	\$28,570	<i>Leather Standard</i>

- Grand Touring edition is the only one standard with factory leather
- Walk for leather from Sport to Grand Touring is **\$4,975**
- Walk for leather from Touring to Grand Touring is **\$3,355**

Mazda CX-9 2016



Trim	MSRP	Upholstery
Sport	\$33,320	Leather Not Available
Touring	\$37,770	<i>Leather Standard</i>
Grand Touring	\$41,970	<i>Leather Standard</i>
Signature	\$44,015	<i>Leather Standard</i>

- Only the Sport comes in cloth.
- Touring has leather-trimmed seats (1st/2nd row) and heated front seats
- The walk from Sport to Touring is **\$4,450.**

Nissan 370Z 2017



- Only the Touring trim-line comes standard with factory leather
- Walk for leather from Base to Touring is **\$7,980**
- A very popular vehicle to customize; include blue tooth system in the Base with leather and the accessories closely match that of the Touring

Trim	MSRP	Upholstery
Base	\$29,990	Leather Not Available
Sport	\$33,750	Leather Not Available
Touring	\$37,970	<i>Leather Standard</i>
Nismo	\$41,990	<i>Specialty Interior</i>
Nismo Tech	\$45,490	<i>Specialty Interior</i>

Nissan Altima 2017



Trim	MSRP	Upholstery
2.5	\$22,500	Leather Not Available
2.5 S	\$22,900	Leather Not Available
2.5 SR	\$24,470	Leather Not Available
2.5 SV	\$25,460	Leather Not Available
2.5 SL	\$28,570	<i>Leather Standard</i>
3.5 SR	\$27,990	Leather Not Available
3.5 SL	\$32,690	<i>Leather Standard</i>

- Only the SL trims come with leather
- From Base to first available leather trim-line the walk for leather is **\$6,070**
- Walk for leather from 2.5 S to 2.5 SL is **\$5,670**

Nissan Armada 2017



- Only SV does not have leather available
- SL and Platinum come standard with factory leather
 - SL has heated seats
 - Platinum has heated and cooled seats
- Walk from SV to SL is an MSRP of **\$4,750**

Trim	MSRP	Upholstery
SV	\$44,400	Leather Not Available
SL	\$49,150	<i>Leather Standard</i>
Platinum	\$50,430	<i>Leather Standard</i>

Nissan Frontier 2017 – Crew Cab



- Only the SL trim-line comes standard with factory leather
- Walk for leather from S to SL is **\$8,610**
- Walk for leather from SV V6 to SL is **\$6,760**
- Walk for leather from Desert Runner to SL is **\$5,880**

Trim	MSRP	Upholstery
S	\$23,900	Leather Not Available
SV V6	\$25,750	Leather Not Available
Desert Runner	\$26,630	Leather Not Available
SL	\$32,510	<i>Leather Standard</i>

Nissan Frontier 2017 – King Cab



Trim	MSRP	Upholstery
S	\$18,390	Leather Not Available
SV 4-Cylinder	\$22,860	Leather Not Available
SV V6	\$24,620	Leather Not Available
Desert Runner	\$25,200	Leather Not Available

- No leather available from factory

Nissan Juke 2016



Trim	MSRP	Upholstery
S	\$20,250	Leather Not Available
SV	\$22,300	Leather Not Available
SL	\$25,240	<i>Leather Standard</i>

- Only SL trim-line has leather standard from factory
- Walk from S to SL for leather is **\$2,050**
- Walk from SV to SL in order to have leather is an MSRP of **\$2,940**

Nissan Maxima 2017



Trim	MSRP	Upholstery
S	\$32,560	Leather Not Available
SV	\$34,540	<i>Leather Standard</i>
SL	\$37,040	<i>Leather Standard</i>
SR	\$37,820	<i>Leather Standard</i>
Midnight SR	\$39,015	<i>Leather Standard</i>
Platinum	\$39,990	<i>Leather Standard</i>

- The S does not have a leather option
- The SV comes with standard front heated seats
- Barracuda inserts are a popular insert option for the sporty Maxima.
- Alcantara inserts are standard on SR model; Suedezkin can offer more color choices on the economically priced “S” trim.

Nissan Murano 2017



Trim	MSRP	Upholstery
S	\$29,740	Leather Not Available
SV	\$32,800	Leather Not Available
SL	\$37,130	<i>Leather Standard</i>
Platinum	\$39,180	<i>Leather Standard</i>

- SL and Platinum come standard with factory leather
- Walk for leather from S to SL is **\$7,390**
- Walk for leather from SV to SL is an MSRP of **\$4,330**

Nissan Pathfinder 2017



- The S and SV do not have any option for leather from factory
- Walk from SV to SL in order to get leather is **\$3,020**

Trim	MSRP	Upholstery
S	\$29,990	Leather Not Available
SV	\$32,680	Leather Not Available
SL	\$35,700	<i>Leather Standard</i>
Platinum	\$41,870	<i>Leather Standard</i>

Nissan Rogue 2017



- Only SL comes standard with factory leather
- Walk to get leather from S to SL is **\$6,140**
- Walk to get leather from SV to SL is **\$4,720**

Trim	MSRP	Upholstery
S	\$23,820	Leather Not Available
SV	\$25,240	Leather Not Available
SL	\$29,960	<i>Leather Standard</i>

Nissan Quest 2016



Trim	MSRP	Upholstery
S	\$26,530	Leather Not Available
SV	\$30,280	Leather Optional
SL	\$34,060	<i>Leather Standard</i>
Platinum	\$43,180	<i>Leather Standard</i>

- Only S has no possibility of having a leather interior
- SL and LE have a leather interior standard from factory
- SV has a leather option available from factory for an MSRP of **\$1,500**
- Walk for leather from S to SV is **\$5,250**

Nissan Sentra 2017



Trim	MSRP	Upholstery
S	\$16,990	Leather Not Available
SV	\$18,790	Leather Not Available
SR	\$19,990	Leather Optional
SL	\$21,500	<i>Leather Standard</i>
SR Turbo	\$21,900	Leather Optional

- SL is standard factory leather
- SR has heated seats standard with cloth, but has a leather option with the Technology package for **\$3,820**
- SR Turbo leather option is **\$2,590**
- Walk from SV to SR with leather is **\$5,020**
- Walk from SV to SR Turbo with leather is **\$5,700**

Nissan Titan XD® 2017

*Crew Cab 4x4



Trim	MSRP	Upholstery
S	\$39,320	Leather Not Available
SV	\$43,180	<i>Leather Optional</i>
PRO 4-X (4x4)	\$47,180	<i>Leather Optional</i>
SL	\$51,490	<i>Leather Standard</i>
Platinum Reserve	\$56,910	<i>Leather Standard</i>

- Only the SL and Platinum trim-lines come standard with factory leather
- The SV has a leather option with the Utility/Audio and Convenience packages for **\$4,570**
- The walk for leather from SV to SL is **\$8,310**

Nissan Titan XD® 2016

*Crew Cab 4x4



Trim	MSRP	Upholstery
S	\$43,290	Leather Not Available
SV	\$47,060	Leather Not Available
PRO 4-X (4x4)	\$50,970	<i>Leather Optional</i>
SL	\$55,030	<i>Leather Standard</i>
Platinum Reserve	\$60,520	<i>Leather Standard</i>

- Only the SL and Platinum trim-lines come standard with factory leather
- The Pro 4-X has a leather option for **\$3,310**
- The SV Comfort & Convenience package adds heated seats for **\$2,590**
- The walk for leather from SV to SL is **\$7,970**

RAM 1500 2017



*Crew Cab
Info 4X2
Only

Trim	MSRP	Upholstery
Tradesman	\$32,795	<i>Cloth Only</i>
Express	\$34,695	<i>Cloth Only</i>
SLT	\$37,395	<i>Cloth Only</i>
Tradesman HFE (Quad Only)	\$37,695	<i>Cloth Only</i>
Lone Star	\$38,095	<i>Mopar Leather Optional</i>
Big Horn	\$40,095	<i>Mopar Leather Optional</i>
Sport	\$40,295	<i>Leather Optional</i>
Laramie	\$41,895	<i>Leather Standard</i>
Rebel	\$44,995	<i>Specialty Interior</i>
Laramie Longhorn	\$49,195	<i>Leather Standard</i>
Limited	\$52,395	<i>Leather Standard</i>

- Lone Star and Big Horn have optional Katzkin Leather for \$1,400 Mopar MSRP
- Sport has factory leather option for \$1,545 which includes heated and cooled seats.
- SLT to Big Horn with leather is a **\$4,100** price walk
- SLT to Laramie is a **\$4,500** price walk
- Rebel does not have a factory leather option

Scion FR-S 2016



Trim	MSRP	Upholstery
------	------	------------

Base	\$27,200	Leather Not Available
------	----------	-----------------------

- FR-S has no leather available
- Interior molding has perforated design
- Use perforated leather or Barracuda leather for a more sporty look

Toyota Corolla iM 2017 (Scion)



- The Scion iM is now a new model in the Corolla family
- Try materials like Barracuda and Carbon Fiber for unique interior personalization

Trim	MSRP	Upholstery
Base	\$18,750	Leather Not Available

Toyota Yaris iA 2017 (Scion)



- The Scion iA is now a new model in the Yaris family
- Try materials like Barracuda and Carbon Fiber for unique interior personalization

Trim	MSRP	Upholstery
Base	\$15,950	Leather Not Available

Subaru Forester 2017



Trim	MSRP	Upholstery
2.5i	\$22,595	Leather Not Available
2.5i Premium	\$25,495	Leather Not Available
2.5i Limited	\$29,195	<i>Leather Standard</i>
2.5i Touring	\$31,295	<i>Leather Standard</i>
2.0XT Premium	\$29,295	Leather Not Available
2.0XT Touring	\$34,295	<i>Leather Standard</i>

- The Limited and Touring trim-lines come standard with factory leather
- Walk for leather from 2.5i to 2.5i Limited for leather is **\$6,600**
- Walk for leather from 2.5i Premium to Limited is **\$3,700**

Subaru BRZ 2015



Trim	MSRP	Upholstery
Premium	\$25,695	LeatherNotAvailable
Limited	\$27,695	<i>LeatherStandard</i>

- Limited trim-line comes standard with factory leather
- Walk for leather from Premium to Limited is \$2,000 MSRP
- The Limited interior has a leather and Alcantara (suede like material) combination
- In addition to leather the Limited also gets key less entry and a rear spoiler

Subaru Impreza 2016



Sedan info
only

- Only the Limited trim has a leather interior standard from factory
- Walk from 2.0i to 2.0i Limited in order to have leather is **\$4,100**

Trim	MSRP	Upholstery
2.0i	\$18,495	Leather Not Available
2.0i Premium	\$21,095	Leather Not Available
2.0i Limited	\$22,595	<i>Leather Standard</i>

Subaru Legacy 2017



Trim	MSRP	Upholstery
2.5i	\$21,995	Leather Not Available
2.5i Premium	\$23,995	Leather Not Available
2.5i Sport	\$25,995	Leather Not Available
2.5i Limited	\$28,840	<i>Leather Standard</i>
3.6R Limited	\$31,640	<i>Leather Standard</i>

- Only the Limited trim-lines come standard with factory leather
- Walk for leather from 2.5i to 2.5i Limited is an MSRP of **\$6,845**
- Walk for leather from 2.5i Premium to 2.5i Limited is **\$4,845**

Subaru Outback 2017



Trim	MSRP	Upholstery
2.5i	\$25,645	Leather Not Available
2.5i Premium	\$27,695	Leather Not Available
2.5i Limited	\$32,390	<i>Leather Standard</i>
2.5i Touring	\$35,995	<i>Leather Standard</i>
3.6R Limited	\$34,995	<i>Leather Standard</i>
3.6R Touring	\$38,195	<i>Leather Standard</i>

- Only the Limited and Touring trimlines come standard with factory leather
- Walk for leather from 2.5i to 2.5i Limited is an MSRP of **\$6,745**
- Walk for leather from 2.5i Premium to 2.5i Limited is **\$4,695**

Subaru Crosstrek 2016



Trim	MSRP	Upholstery
2.0i	\$21,595	Leather Not Available
2.0i Premium	\$22,395	Leather Not Available
2.0i Limited	\$25,095	<i>Leather Standard</i>
Hybrid	\$26,395	Leather Not Available
Hybrid Touring	\$29,995	<i>Leather Standard</i>

- 2.0i and base Hybrid trim-lines do not have a leather option available
- Walk for leather from Premium to Limited is **\$2,700**
- Walk for leather in the Hybrid line is **\$3,600**
- The Premium and Limited trims also have an option for Moonroof and Nav system for **\$2,100 MSRP**

Toyota 4Runner 2016



Trim	MSRP	Upholstery
SR5	\$33,510	Leather Not Available
SR5 Premium	\$36,190	Leather Not Available
Trail	\$36,415	Leather Not Available
Trail Premium	\$39,095	Leather Not Available
Limited	\$41,825	<i>Leather Standard</i>

- Only Limited has factory leather standard
- Walk from SR5 to Limited is an MSRP of **\$8,315**
- Walk from Trail to Limited is an MSRP of **\$5,410**
- Premium trim adds Softex and seat heaters to the trim-line
- Limited has ventilated seats making it a great Degreez target

Toyota Camry 2017



- The XSE, XLE, and Hybrid XLE come standard with factory leather
- Walk for leather from LE to XSE is **\$3,240**
- Walk for leather from SE to XSE **\$2,470**
- Walk for leather from Hybrid LE to Hybrid XLE is **\$3,350**

Trim	MSRP	Upholstery
LE	\$23,070	Leather Not Available
SE	\$23,840	Leather Not Available
XSE	\$26,310	<i>Leather Standard</i>
XLE	\$26,310	<i>Leather Standard</i>
Hybrid LE	\$26,790	Leather Not Available
Hybrid SE	\$27,995	Leather Not Available
Hybrid XLE	\$30,140	<i>Leather Standard</i>

Toyota Corolla 2017



Trim	MSRP	Upholstery
L	\$18,500	Leather Not Available
IM	\$18,750	Leather Not Available
LE	\$18,935	Leather Not Available
LE ECO	\$19,335	Leather Not Available
SE	\$20,445	<i>Specialty Interior (Cloth)</i>
SE 6MT	\$21,665	<i>Specialty Interior (Cloth)</i>
50 th Anniversary	\$21,900	<i>Specialty Interior</i>
XLE	\$21,825	<i>Softex Standard</i>
XSE	\$22,680	<i>Softex Standard</i>

- The XLE and XSE have Toyota Softex heated front seats standard
- The walk from LE to XLE for Softex is **\$2,890**
- The walk from SE to XSE for Softex is **\$2,415**

Toyota Highlander 2017



Trim	MSRP	Upholstery
LE	\$30,060	Leather Not Available
LE Plus	\$35,060	Leather Not Available
Hybrid LE	\$36,270	Leather Not Available
XLE	\$38,520	<i>Leather Standard</i>
SE	\$39,690	<i>Leather Standard</i>
Hybrid XLE	\$41,330	<i>Leather Standard</i>
Limited	\$41,680	<i>Leather Standard</i>
Hybrid Limited	\$44,760	<i>Leather Standard</i>

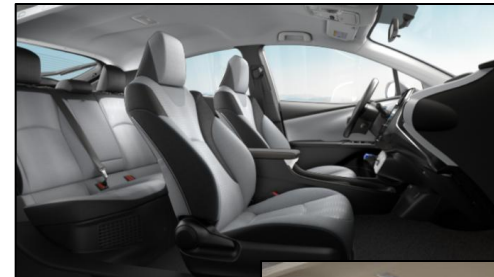
- Walk for leather from LE to XLE is **\$8,460**
- Walk for leather from LE Plus to XLE is **\$3,460**

Toyota Prius 2017



- There is no leather option for Prius.
- The Three Touring, Four and Four Touring models come equipped with Toyota's Softex.
- The walk from Two to Three Touring to get the Softex is **\$3,430**

Trim	MSRP	Upholstery
Two	\$24,685	Leather Not Available
Two Eco	\$25,165	Leather Not Available
Three	\$26,735	Leather Not Available
Three Touring	\$28,115	<i>Softex Standard</i>
Four	\$29,135	<i>Softex Standard</i>
Four Touring	\$30,015	<i>Softex Standard</i>



Toyota Prius Prime 2017



- There is no leather option for Prius.
- The Premium and Advanced come with Softex.

Trim **MSRP** **Upholstery**

Trim	MSRP	Upholstery
PLUS	\$27,100	No Leather Available
Premium	\$28,800	<i>Softex Standard</i>
Advanced	\$33,100	<i>Softex Standard</i>



Toyota Prius V 2016



- Toyota Prius V offers no leather from factory

Trim	MSRP	Upholstery
Two	\$26,675	Leather Not Available
Three	\$28,060	Leather Not Available
Four	\$29,695	<i>Softex Standard</i>
Five	\$30,935	<i>Softex Standard</i>

Toyota RAV4 2017



Trim	MSRP	Upholstery
LE	\$24,910	Leather Not Available
XLE	\$26,830	Leather Not Available
XLE Hybrid	\$29,030	Leather Not Available
Limited	\$31,830	<i>Softex Standard</i>
Limited Hybrid	\$34,030	<i>Softex Standard</i>
Platinum	\$34,750	<i>Softex Standard</i>

- The RAV4 does not have a leather option from the factory.
- The higher trim lines include Softex
- The walk from LE to Limited for Softex is **\$6,920**
- The walk from XLE to Limited for Softex is **\$5,000**

Toyota Sequoia 2016



Trim	MSRP	Upholstery
SR5	\$44,965	Leather Optional
Limited	\$53,755	<i>Leather Standard</i>
Platinum	\$61,495	<i>Leather Standard</i>

- Limited and Platinum trim-lines come standard with factory leather
- SR5 has a Premium Package that includes leather-trimmed and heated seats. The MSRP for the package is **\$3,630**.
- The walk from SR5 to Limited is **\$8,790**.

Toyota Sienna 2017



Trim	MSRP	Upholstery
LE	\$32,540	Leather Not Available
SE	\$36,110	<i>Leatherette Standard</i>
XLE	\$36,310	<i>Leather Standard</i>
XLE PREMIUM	\$39,505	<i>Leather Standard</i>
SE PREMIUM	\$40,830	<i>Leather Standard</i>
LIMITED	\$42,800	<i>Leather Standard</i>
LIMITED PREMIUM	\$46,170	<i>Leather Standard</i>

- SE Trim comes standard with leatherette-trimmed seats
- SE Premium comes with perforated leather-trimmed front seats
- XLE and Limited include heated seats
- Walk for leather from LE to XLE is **\$3,770**
- Walk for leather from LE to XLE Premium is **\$6,965**

Toyota Tacoma 2017 – Double Cab



Trim	Starting MSRP	Upholstery
SR	\$24,120	Leather Not Available
SR5	\$26,205	Leather Not Available
TRD Sport	\$30,485	Leather Not Available
TRD Off-Road	\$31,740	Leather Not Available
Limited	\$35,720	<i>Leather Standard</i>
TRD Pro	\$41,700	<i>Leather Standard</i>

- Only Limited and TRD Pro come standard with factory leather
- The walk from SR5 to Limited is **\$9,515**
- The walk from TRD Sport to Limited is **\$5,235**
- The walk from TRD Off-Road to Limited is **\$3,980**

Toyota Tacoma 2017 – Access Cab



- There is NO leather option on the Access Cab.
- The Double Cab Limited option with leather is **\$35,720**

Trim	Starting MSRP	Upholstery
SR	\$28,135	Leather Not Available
SR5	\$33,465	Leather Not Available
TRD Sport	\$32,075	Leather Not Available
TRD Off-Road	\$33,465	Leather Not Available

Toyota Tundra 2017



Trim	MSRP	Upholstery
SR	\$30,020	Leather Not Available
SR5	\$33,100	Leather Not Available
Limited	\$39,280	<i>Leather Standard</i>
TRD Pro	\$43,395	<i>Specialty Interior</i>
1794 Edition	\$46,890	<i>Leather Standard</i>
Platinum	\$46,980	<i>Leather Standard</i>

- Leather is available standard only the 1794 Edition, Platinum, and Limited trim-lines
- Walk for leather from SR5 to 1794 / Platinum is **\$13,790**
- Walk for leather from SR5 to Limited **\$6,180**

Toyota Venza 2015



Trim	MSRP	Upholstery
LE	\$30,195	Leather Not Available
XLE	\$33,240	<i>Leather Standard</i>
Limited	\$40,675	<i>Leather Standard</i>

- Only LE (base trim) has no factory leather standard
- The walk from LE to XLE in order to have a leather interior in the Venza is **\$3,045**

Volkswagen GTI 2015



4-Door		
Trim	MSRP	Upholstery
S	\$25,385	Leather Not Available
SE	\$28,385	Leather Not Available
Autobahn	\$30,045	<i>Leather Standard</i>

2-Door		
Trim	MSRP	Upholstery
S	\$24,785	Leather Not Available
SE	\$27,785	<i>Leather Standard</i>

- Only the Autobahn trim-line has factory leather standard
- Walk for leather from S to Autobahn is **\$4,600**
- Walk for leather from SE to Autobahn is **\$1,660**
- The leather in Autobahn has red contrast stitch
- Autobahn also has a panoramic sunroof standard

Volkswagen Jetta 2017



- Jetta has no leather available from factory
- SE and SEL trim-lines have vinyl standard in the vehicle

Trim	MSRP	Upholstery
S	\$17,895	Leather Not Available
SE	\$20,895	Leather Not Available
SEL	\$24,995	Leather Not Available

Volkswagen Golf SportWagen 2016



- SE and SEL trim-lines have leatherette standard in the vehicle
- The walk from S to SE is **\$4,580**

Trim	MSRP	Upholstery
S	\$22,445	Leather Not Available
SE	\$27,025	<i>Leatherette Standard</i>
SEL	\$29,385	<i>Leatherette Standard</i>

Volkswagen Tiguan 2015



- Only the R-line trim-line comes standard with factory leather
- SEL is available standard with vinyl
- Walk from S to SEL is **\$7,335** just to have a vinyl interior
- Walk from S to R-Line in order to have leather is **\$11,395**

Trim	MSRP	Upholstery
S	\$26,255	Leather Not Available
SE	\$28,250	Leather Not Available
SEL	\$33,590	Leather Not Available
R-Line	\$37,650	<i>Leather Standard</i>